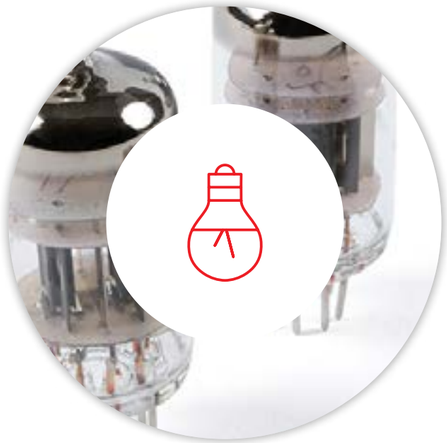
WELCOME TO RS PRO

YOUR CHALLENGE

Can private label products reduce costs and maintain quality?

WHY CHOOSE RS PRO

One trusted brand across multiple technologies

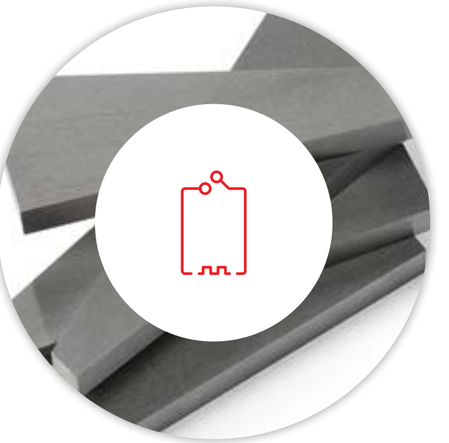


OUR VALUE PROPOSITION

The choice for great value and reliable products

PRODUCT RANGES

From Automation to PPE and more

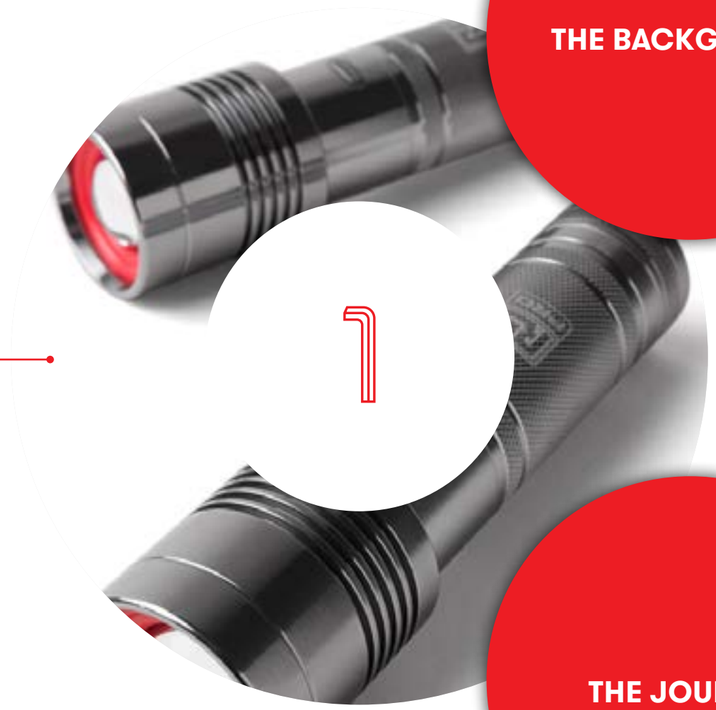


WORKING ENVIRONMENTS

Products designed and built to integrate seamlessly with your business needs

YOUR CHALLENGE

Can the move to Private Label reduce costs whilst maintaining the product standards and quality you need?



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THE BACKGROUND

WHAT PROCUREMENT WILL LOOK INTO

THE JOURNEY

THE BACKGROUND

Meeting the challenge to reduce costs, improve asset performance, and maintain quality.

CHOOSING THE RIGHT SUPPLIER

- **Moving to a Private Label** procurement solution is not as simple as choosing the cheapest alternative, whilst trying to maintain product quality.
- **Avoiding the inherent risks in moving away from leading brands** can be achieved through Quality Assurance processes and ensuring long-term availability.
- **Equivalent or even improved asset performance can be difficult to find,** and matching internal quality assurance is a priority.

WHAT PROCUREMENT WILL LOOK INTO

Cost, quality, and range of choice are key procurement factors that we consider with our product offerings.

HOW CAN RS PRO SATISFY PROCUREMENT REQUIREMENTS?

- **RS PRO products offer you a quality that is comparable to that of existing brands**, and can be used for a variety of applications, helping to reduce prices.
- **Reducing operational costs won't impact your product standards** or supplier reliability, thanks to extensive testing and RS Components quality services.
- **Internal quality-assurance processes** in the search of new suppliers are made simple, with over 65,000 RS approved products under the same brand.
- Detailed reviews are carried out with manufacturers of RS PRO goods to check **adherence to our ethics and compliance standards.** These are scheduled on a risk based approach and include visits to vendors' premises.

YOUR JOURNEY TO RS PRO

STEP 1
The drive to reduce operational budgets leads to the start of supplier rationalisation and the consideration of new options for procurement.

Cost saving is the **main** objective for **61%** of companies undertaking spend analysis.

Source: ISM – Spend Analysis & Supply Base Rationalisation

STEP 2
Reducing inventory costs whilst improving other areas of procurement, such as delivery times and product availability.

Average of **$150 cost to execute a purchase order.**

Source: RS Research

STEP 3
Improved asset performance, and the maintenance of quality in line with internal quality assurance processes.

39% of companies identify pressure to improve asset performance.

Source: The Future of MRO Survey 2019 commissioned by RS Components & CIPS

STEP 4
Making the switch to RS PRO, either as a compliment to the use of leading brands or as a full solution to your supplier needs.

RS PRO offers on average **30% cost savings** to branded alternatives.

Source: RS Research

WHY CHOOSE RS PRO

#1

RS PRO IS

THE OWN BRAND & NO.1 SELLING BRAND

of RS Components.

WHY CHOOSE RS PRO

#2 LARGEST CHOICE

in the industry with over

65,000 products

covering A&C, Electrical, Electronics,
Test & Measurement, Tools & Consumables.

WHY CHOOSE RS PRO

#3 AVERAGE 30% cost savings against leading brands.

WHY CHOOSE RS PRO

#1

3 YEAR
Warranty

Faulty products return/month
LESS THAN
0.01%
lower than the leading brands

WHY CHOOSE RS PRO

#5

TRUSTED BY OVER

350K

customers worldwide.

WHY CHOOSE RS PRO

#6

97% in stock

AVAILABILITY

WHY CHOOSE RS PRO

#7

We test every part against demanding industry standards

TO GAIN THE RS PRO

Seal of Approval

OUR SEAL OF APPROVAL

OUR VALUE PROPOSITION

By maintaining industry-leading quality across a wide inventory of products, we can reduce costs for RS PRO Private Label products.

QUALITY

CHOICE

VALUE

QUALITY

OUR SEAL OF APPROVAL

OUR PROMISE OF A QUALITY PRODUCT THAT YOU CAN TRUST

- **The RS PRO seal of approval** promises you a standard of quality and durability that they can trust.
- **Our auditing process eliminates potential flaws** or design issues.
- Ensuring that our products are at **industry leading standards.**
- All backed by our **3 year warranty.***

RS PRO CHOICE

*Applicable to non consumable goods.

AUDITED

AUDITED
In compliance with industry standards

INSPECTED
By leading engineers

TESTED
For guaranteed quality and performance

- **Certifications checked** for appropriate and valid approvals and standards.
- Issuing offices **checked for accreditation and valid status.**
- Product part numbers match those on documentation.
- Confirm that **documents are suitable for market.**

INSPECTED

AUDITED

In compliance with industry standards

INSPECTED

By leading engineers

TESTED

For guaranteed quality and performance

A FINISHED PRODUCT IS REQUESTED WITH THE INTENTION OF IT BEING INSPECTED FOR THE FOLLOWING REQUIREMENTS:

- It meets the **requirements of those standards** and declarations previously claimed.
- Build quality is up to the **RS PRO standards**.
- If potential flaws or design issues are identified these are **communicated back to the manufacturer** with corrective action requested.

TESTED

AUDITED
In compliance with industry standards

INSPECTED
By leading engineers

TESTED
For guaranteed quality and performance

- The article is put through its **functional paces.**
- **The build quality is assessed again** – this time to make sure it is robust for the application.
- **Supporting material is also assessed** against the product (for example Instructions, user warnings and markings).

SEAL OF APPROVAL

AUDITED
In compliance with industry standards

INSPECTED
By leading engineers

TESTED
For guaranteed quality and performance

- **The final goal** of all New Product Introductions.
- A clearly identifiable indication that not only does **this product meet industry standards, it also meets OURS.**
- The final stage checks that the branding **meets our strict specifications**, even at this stage a product may fail and not become part of the growing range.

CHOICE

OFFERING 65,000 PRODUCTS OVER MULTIPLE RANGES

- **Choosing RS PRO is the simplest, most cost effective choice** of all.
- **Product ranges across multiple technologies** for efficient procurement.
- **RS PRO offers you an alternative to leading brands** whilst maintaining industry quality.
- **Continually expanding** the range to meet your workplace needs.

VALUE

PROVEN VALUE WITH FAST DELIVERY, AND HUGE CHOICE

- **Huge choice and proven quality** result in implicit savings for you with RS PRO.
- **97% stock availability** makes your procurement simple and straightforward.
- **Streamline your purchasing processes** to cover multiple needs and reduce costs.
- RS PRO products are **priced on average 30% below** leading brands.

PRODUCT RANGE

Offering a credible alternative with over 65,000 Private Label products

Automation

Automation products are designed to support your production facility, from build to maintenance.

Popular Categories:

Automation & Control Gear

Enclosures

Pneumatics & Power Transmission

Sensors & Switches

Electrical

From connectors, cables and fuses to lighting and more, our range of electrical components covers a majority of needs.

Popular Categories:

Connectors

Cables & Wires

Fuses

Lighting

Electronics

From R&D to production, RS PRO offers a wide variety of electronic components designed to fully support you.

Popular Categories:

Batteries

Passives

Semiconductors

Power Supplies & Transformers

Test & Measurement

RS PRO offers a wide range of test & measurement products for electrical and electronic applications, all with a 3 year warranty.

Popular Categories:

Digital Multimeters

Thermal Imaging Cameras

Bench Power Supplies

Digital Oscilloscopes

Tools & Consumables

The comprehensive range of RS PRO tools and consumables are designed and built for industrial applications.

Popular Categories:

Adhesives, Sealants & Tapes

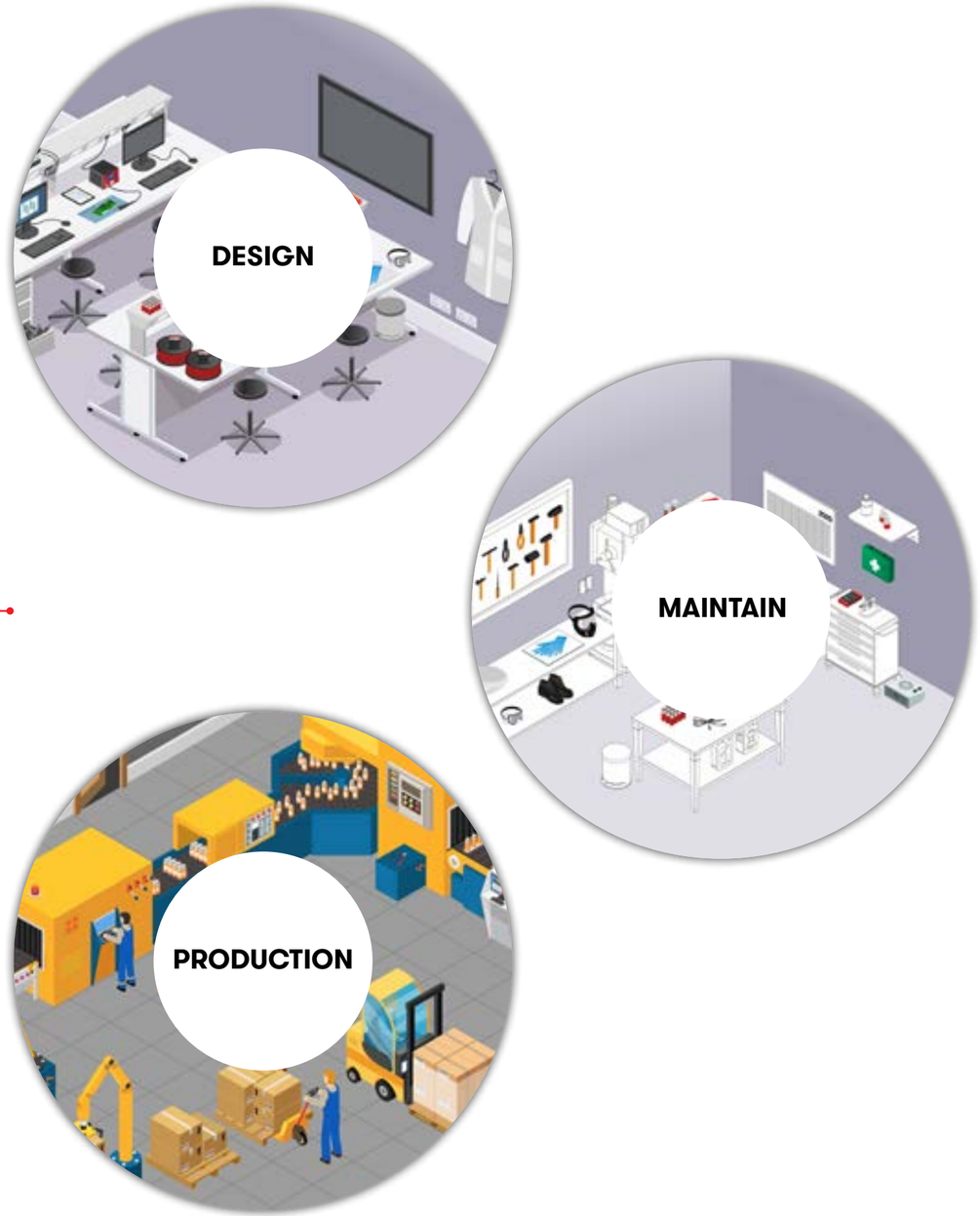
Fasteners & Fixings

Tools

PPE

WORKING ENVIRONMENTS

Discover how our products integrate with your design, production and maintainance environments.



DESIGN

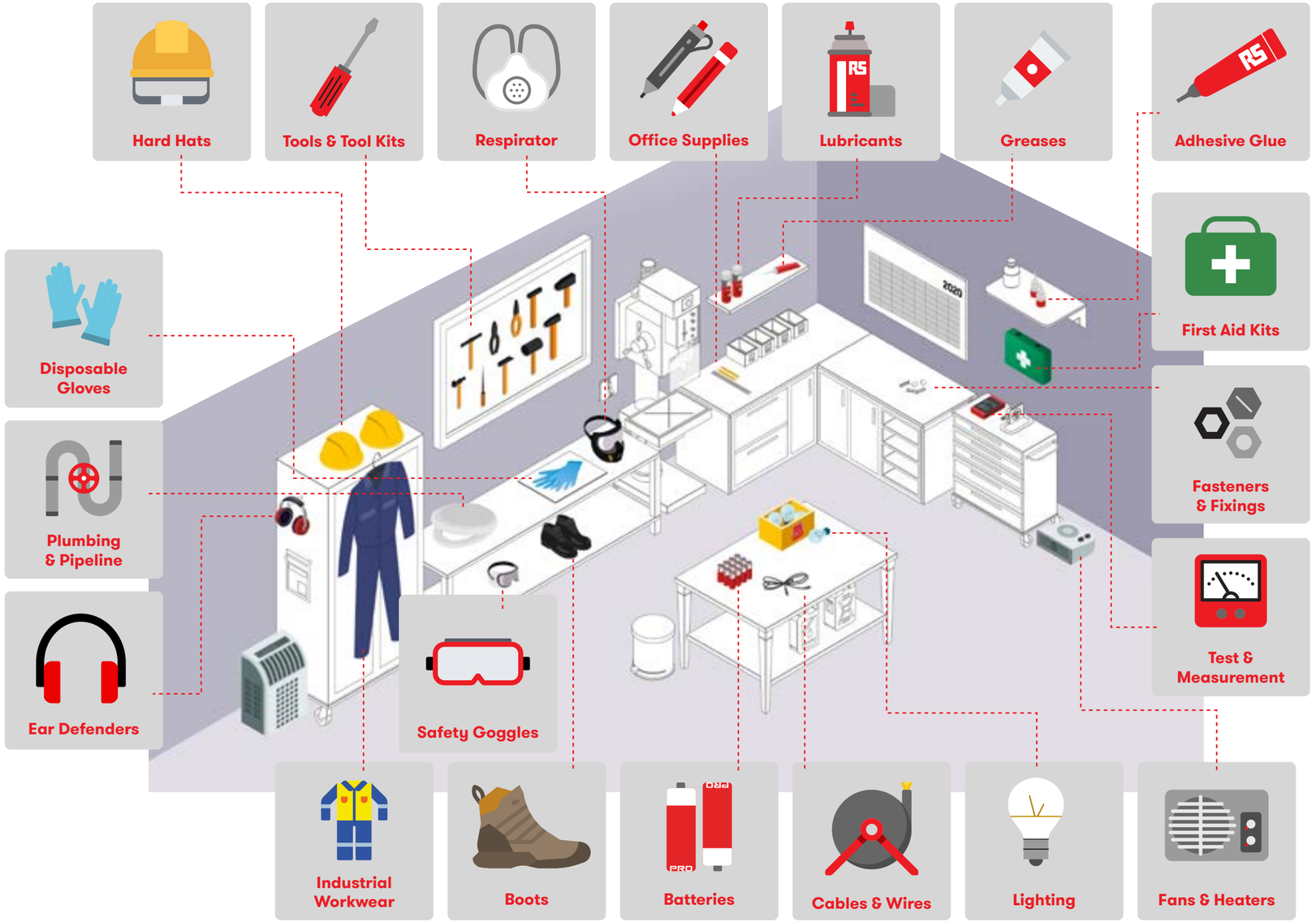
RS PRO provides essential products for Design environments, engineered to meet demanding industrial standards and everyday use.

The range for you:

The range for you:

MAINTAIN

RS PRO provides implicit savings, reducing maintenance environment costs whilst upholding high standards.



The range for you:

PRODUCTION

RS PRO products are designed to comply with national safety and quality standards, integrating seamlessly with production environments where quality is key.